

# Local Everywhere®

Our employees live and work in the same communities you do. Every month, we will be sharing a story of one of our teammates with you. They might be your neighbor, or that guy on the trail running with his dog, or that gal sitting next to you cheering for the high school team. These are the same people who greet you when you call Animal Supply Company, or deliver orders to your store – and we couldn't be more proud of them. We are Animal Supply Company and we are local everywhere.



## Kathy's Favorite Place to Play is Outside

### Kathy Latorre

TEAM  
Territory Sales

HOMETOWN  
Riverbank, CA

Kathy loves the outdoors. "Boating, fishing, camping, anything that involves playing with my kids," she said. Kathy and her partner Brooke adopted son Jaxon, who's now 5, and daughter Lennox, who's now 3, when they were only days old. Both children spend more time outside than they probably do inside. "We play in the yard, we go to the park, we spend a lot

of time at the lake or at the beach," she said.

Kathy and her family live in Riverbank, California, which she thinks is the perfect location. "It's a great neighborhood. It's affordable and close to every environment like the ocean, the Sierra Mountains, and the lake," she said.

They have two boxers, Emma and Jagger, and two rescue cats, Halle and George. Emma is eight years old and Jagger is one. "Jagger has the same mentality as my son right now," she laughed. Kathy rescued Halle when she was a kitten from an abandoned house. Halle is now 19 years old. Five-year-old George is the classic, "It followed me home, can I keep it?" story.

According to Kathy, a couple of years ago,

George followed the kids home from the mailbox and never left. "He's more of a dog than a cat," she said.

basketball, WNBA and college. "I played in high school and college," she said. She also follows football and cheers for the Los Angeles Rams. "I'm a Rams fan!"

When she's not outdoors, she's on the road, visiting her customers and building strong relationships. As a Territory Sales Manager out of the Stockton Distribution Center, Kathy always tries to make herself available to talk or respond quickly to emails and phone calls from her customers. "I always follow through with what is promised," she said. "I always put them first."

Another priority in Kathy's life is donating to local shelters and Kids in Need. Last year, she participated in the "bike challenge" charity. She rallied her friends and, together, they donated four bicycles to Kids in Need so local kids could have more fun playing outside. Next time, her goal is to double or triple the number of bikes! Way to go Kathy!



*"I always put them first."*

One of the few inside activities Kathy does is follow women's

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